



Southeast Wisconsin Medicaid Managed Care Organizations RFP

RFP Overview

Department of Health Services

November 11, 2009



Agenda

- Overview of RFP proposal components
- HMO certification process
- RFP proposal submission requirements
- Questions

Overview of RFP proposal components



- Mandatory requirements (section 5)
 - Complete application
 - OCI license
 - Provider network
 - References
 - Maximum enrollment level

Overview of RFP proposal components (cont.)



- Technical requirements (section 6)
 - Previous Medicaid managed care experience (6.1)
 - Proposed quality performance strategy (6.2)
 - Medical home pilot strategy (6.3)
- Cost proposal

Optional Requirement: Integrated Delivery System (IDS) (Section 7)



- Organizing as an IDS is not a requirement to participate in the BadgerCare Plus program; however the Department would like to encourage the participation of HMOs that have an IDS model or plan to function as an IDS in the RFP region.
- The Department acknowledges that the integration of health care services is an important factor in delivering high-quality, cost-effective, accessible and patient-focused care.
- Responding to the IDS section is optional.
- Proposers that choose to respond may receive up to 5% additional points on top of their overall score.

Southeast Medicaid MCO RFP website



- For additional information related to the RFP, including relevant data resources, see:
<http://dhs.wisconsin.gov/medicaid/ratereform/managedcare/index.htm>



HMO Certification Process

- March 12 (estimated): Letter of intent to award sent to vendors.
- All vendors who are awarded the RFP must complete the HMO certification process to the satisfaction of the Department as a condition of the State issuing a contract to the Vendor:
 1. Provide evidence of a valid Certificate of Authority and Certificate of Incorporation from OCI.
 2. Submit a full and complete provider network and facility report with contracted Medicaid-certified providers.
 3. Meet all certification requirements in Appendix C of the RFP.
- Vendors will have approximately two months to complete this process.

RFP Proposal Submission Requirements



- Proposal package consists of two components:
 - ✓ Technical
 - ✓ Cost
- Each component sealed in separate packages configured as prescribed in Section 3.3
- Transmittal Letter is required
 - All points listed in Section 3.4 must be addressed
- Proposals due on January 13, 2010 at 2:00 PM
 - ❖ No exceptions to the deadline can or will be allowed.



Questions